



Career Opportunity

Federated Co-operatives Limited (FCL), Saskatchewan's second-largest company by revenue and top-five employer, has created a new centre-led procurement function.

Transformation of our procurement organization is a top strategic priority for FCL, and we believe presents rare and exciting career opportunities. The world is rapidly changing and we are changing with it. If you are a forward thinker, with the creativity and maturity to effectively challenge the status quo of our existing business and practices, this opportunity might be for you.

We are building a world class procurement function comprised of three functional pillars; (1) Strategic Sourcing focused on our enterprise impacting category strategies and sourcing execution, (2) Procurement Operations providing exceptional support and advisement to our business unit stakeholders on a daily basis, and (3) Procurement Center of Excellence leading development and enhancement of our governance, data analytics and digital toolkit that collectively strives to enable procurement best practices and excellent end-user experience.

These positions are part of our Strategic Sourcing pillar and are our first Strategic Sourcing Manager positions with a location preference for our Home Office in Saskatoon, Saskatchewan. For the right candidate, we are open to individuals working from one of our locations in Regina, Calgary, Edmonton, and Winnipeg. Working out of one of these locations would require regular travel to Saskatoon.

Who we are:

As a co-operative, we do business differently. We believe in working together to serve Western Canadians, delivering profits back to our communities and investing in sustainable growth. Our work is guided by our values of integrity, excellence and responsibility and driven by our vision of building sustainable communities together. To learn more about who we are, visit www.fcl.crs.

What you'll do:

Reporting to the Director, Procurement the Strategic Sourcing Managers will be responsible and accountable for creating and executing end-to end category strategies that deliver the required goods and services to FCL stakeholders in accordance with the Procurement functions objectives of maximizing organization value, providing exceptional customer service and being innovative and creative business partners for both internal and external stakeholders.

- You will execute strategies within assigned spend categories that are part of our Goods and Services for Own Use (GFSOU) stream. GFSOU includes operating and capital expenditures of FCL, as well as specific impactable spend for its local Co-ops. Categories to be managed include IT (Hardware/Software/Services), Transportation and Logistics, Engineering and Professional Services, MRO supplies, Industrial and Engineered Equipment, etc.
- You will foster exceptional relationships with your category stakeholders ensuring the developed strategies deliver the maximum lifecycle value and meet business requirements. This will require exceptional influencing and negotiation skills.



- You will be a market expert and fully utilize the FCL procurement toolkit of market intelligence tools as well as a strategically developed supplier network to deliver the most innovative and modern solutions and suppliers for the consideration of your stakeholders.
- You will utilize data and analytical tools to support the identification of opportunities and to action them for the resulting expected positive impact on organizational value. Understanding the impact of your strategy on reducing the total cost of ownership of the goods and services to FCL is critical to success.
- You will leverage and work closely with the Procurement Center of Excellence to develop, deploy and enhance procurement governance and digital tools to support advancing the procurement transformation at FCL.

Who you are:

You are looking for a career in Procurement and/or Supply Chain and:

- You have a Bachelor's Degree in Business, Commerce, Economics, Engineering, or relevant field.
- You have a minimum of 6+ years of relevant progressively responsible experience in strategic sourcing, category management, supply management, supplier management (a combination of relevant education and experience may be considered). Excellent candidates with lesser experience may be considered as more junior-level hires and assigned categories of lower scope and complexity than major categories.
- You have experience using leading practices for managing spend categories/commodities (preferred).
- You have experience utilizing digital spend management and sourcing tools (preferred).
- Strong verbal communication skills are required including being comfortable leading and presenting to large groups of stakeholders.
- High degree of confidence in negotiation of both commercial and legal contractual terms is an asset.
- You have certificates in procurement, supply management, inventory management, Lean/Six Sigma, or operational planning. A MBA/Master's degree in Business, Supply Chain Management, Finance, or Operations Management is an asset.
- You're honest and trustworthy, are results oriented and strive to be the best in what you do.
- You believe in collaboration, building relationships and value the perspectives of others.

Our Team Members receive competitive salaries, short-term incentives, a comprehensive benefits package and an employer-contributed pension plan. We encourage our Team Members to take advantage of learning opportunities, to grow and develop, and to foster a culture of teamwork and innovation.

FCL embraces diversity and inclusion and we're working to create a workplace that is as diverse as the communities we serve. We support and provide an environment that allows every person to bring their whole self to work.

If this opportunity speaks to you, we invite you to apply by January 27, 2020.

We thank all candidates for their interest, however only those selected to continue in the recruitment



process will be contacted.

Please note you may be required to undergo a background and substance test in accordance with FCL policies.